The Domestic Abuse Project has a 40-year track record of serving as a leader in innovative family program models that work towards reducing intergenerational trauma and violence in family systems. We are searching for a critical member of our leadership team to join the DAP Family in the Director of Advancement and Community Engagement role. This role is responsible for creating and executing an effective development plan in partnership with the Executive Director, with a focus on stewardship and solicitation of major donors, individual donors, and funding partners. This role is an opportunity for an experienced development professional to make a significant impact through supporting DAP in developing strategic and sustainable development practices that create meaningful, multi-year commitments from donors and funding partners.

**Responsibilities**

Above all, this role is about assessing the ways in which DAP can more effectively engage, cultivate, and steward individual donors and funding partners and collaboratively lead to execute those strategies. Priorities will be set in partnership with the Executive Director with the goal to increase individual contributions, gift amounts, recurring gifts, awareness of DAP’s mission, and organized strategies to sustain a successful annual development plan.

Core Responsibilities
- Annual giving strategies and implementation
- Major giving strategies and implementation
- Deepening and expanding funding partnerships

Additional Responsibilities:
- Oversight of DAP’s fundraising events and Development Committee
- Supervise grants and foundation funding initiatives
- Tracking, reporting, and oversight of development metrics and donor tracking
- Management of processes for timely, impactful donor acknowledgements
- Additional duties as determined by organizational and development priorities

**Qualifications + Experience**

- Bachelor’s degree and minimum of three years of professional experience in fundraising.
- Comfort level and experience soliciting gifts through direct asks as well as through proposals.
- Excellent interpersonal skills including active listening skills, responsiveness, ability to connect with donors through their stories and philanthropic goals, and professional demeanor for building relationships and working effectively with donors – including the ability to train others on our team in the development of these skills.
- Growth mindset including willingness to embrace new learning, address challenges with openness and solutions, leverage the strengths of the team, lift others up, collaborate, value diverse perspectives and experience.
- Track record of meeting aggressive fundraising goals and executing processes, including ability to prioritize tasks and outreach that will make the most significant impact. Self-motivated, able to work independently effectively.
- Exceptional written and verbal communication skills, including follow through.
- Hands-on development database management including reporting, moves management, assessment, tracking.
- Technology proficiency: office suites, giving and virtual event platforms, communications and remote work tools.
- Experience collecting and sharing compelling case statements and impact stories for causes.
- Demonstrated commitment to integrating an anti-racist framework, participation, and prioritization.
- Demonstrated knowledge of ethical, legal, and tax-related issues regarding the management of charitable gifts.
working conditions + physical requirements

- Must have access to a professional home/remote work station and reliable Internet.
- Ability to conduct and participate in multiple virtual meetings and phone calls daily.
- Regular evening and weekend work for committee meetings and events.
- Must have a reliable vehicle and a valid driver's license, regular driving required.
- 25% local travel (driving to donor and foundation visits).
- Regular long periods of standing and sitting in office, meeting, and event settings.
- Able to lift 25lbs and support event set-up needs.
- Post COVID-19 re-opening, a minimum of 2 days of work each week is done in a shared office space.
- **COVID-19 caution**: DAP does serve clients from vulnerable communities and while we will adhere to all required safety standards there are limited weekly office days for this role. While the pandemic continues, DAP is significantly reducing the amount of time non-essential employees are in the building and implementing social distancing which may result in a significant amount of remote work through year-end for this position.

salary + benefits

This position starts at .8 FTE, 32 hrs/week
Starting salary range is $56,000-$62,000 DOE
Opportunity for full time status with salary increase or merit based increase following successful first year review.

Benefits include:

- Flexibility determining your weekly work schedule and remote work time.
- Health insurance, flex health and dependent care account, short-term disability insurance, life insurance.
- Generous PTO including 20+ days annually.

apply

Please submit a single PDF of your resume and cover letter outlining why you are interested in the position, with the email subject line, "DAP Director of Advancement and Community Engagement, [your name]" to: avanavery@mndap.org. Position open until filled. Desired start date range June 29-July 10. No phone calls please.

DAP provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.